CAGC comments to Legislative Study Committee on LCC February 23 ,2012

- 1. Carolinas AGC role
- 2. Relationship with NCDOT-Committees, etc.
- 3. Contracting Industry Expectations
 - a. How to participate in bid process
 - b. How to prequalify
 - c. What are the requirements of your contract.
 - d. How will I be paid
 - e. When is project to be delivered
 - f. Owner must be a partner in delivering the project
- **4.Contract Delivery Methods**
- a. Design, Bid, Build----most common---lowest responsible bid---Based on owners design
- b. A + B bids bid involves bidding time and costs to build --owners design
- c. Design / Build --- proposal includes technical approach as well as costs to build. Contracting team does most of the

- design. Projects must have potential for innovations and owner must be open to innovative approaches. Not suitable on all projects. Traffic management is usually a large issue.
- d. Use of incentive / disincentive provisions in design , bid ,build
- e. Emergency contracting process---Rock slide could be example. Conditions to be encountered not known. Force account process typically.
- f. Public /Private /Participation projects -- Similar to design /build but also involves private financing through a concessionaire.
- 5. Keys to successful contracting processes
 - a. Clear contract terms
 - b. Risks defined in contract for both parties
- c. Use of constructability reviews on complicated projects as well as additional length of advertising time ,example –8 weeks in lieu of 4 weeks to prepare bids.
- d. Third party influences limited where possible ---examples-- utility conflicts ,environmental regulatory agencies ,federal government ,etc.
 - e. Timely decision making by owner or their representative

- f. flexibility to be reactive to unanticipated site conditions
- g. Incorporation of reasonable contract goals for minority and women business enterprises that reflect availability and capability to participate in individual projects.
 - h. Use of common sense and judgment
- i. TIME IS MONEY====DEFINE RISKS TO EACH PARTY TO THE CONTRACT
- 6. Potential areas to improve costs
- a. Delegate DENR's Division of Water Quality routine involvement to NCDOT similar to what has been done by the Division of Land Resources by delegation agreement.
- b. Have DOT and DENR evaluate environmental features required by the permitting agencies to insure that cost/benefit is realistic.
- c. Utilize more road shut downs for shortened concentrated construction times in lieu of detours for longer times.
- d. Have cost/benefit discussions between industry and DOT on routine basis.
- e. Have the key critical path schedules on the DOT typical project development process analyzed by DOT with the solicitation of recommendations where the overall process could have a time savings reduction of at least 20 percent.

- f. Standardize design concepts and features on projects as much as possible.
- 7. Closing comments about NCDOT